

AGENDA
PRELIMINARY

Hospital Pharmacy
FALL CONFERENCE
Las Vegas October 24–26, 2022



TITLE SPONSOR

Monday October 24**11:30am–7:00pm****REGISTRATION FOR SUPPLIERS & SPONSORS****11:30am–4:00pm****PROVIDER REGISTRATION**

This special Provider Registration is for all Hospital Pharmacy Directors and GPO Executives. Relax and enjoy a light meal and networking with your peers as you register for the conference. Lunch for Providers will be served between noon and 3:00pm.

12:00pm–4:00pm**SUPPLIER SHOWCASE**

Select Suppliers will showcase their products, services and technology. Showcases are designed to provide a limited number of supplier attendees with an opportunity to demonstrate their products, services and solutions for the provider executives. To maximize this experience for everyone, only Providers and Supplier attendees from companies with a showcase exhibit will be permitted into the showcase area. Please contact us to learn how you can participate. Please note that lunch is not provided for Suppliers or Showcase exhibitors. There are several restaurant outlets and a market in the hotel which are available at your convenience.

2:00pm–2:30pm**SUPPLIER ORIENTATION**

All Suppliers are welcome to attend this orientation meeting. This informational orientation meeting is an excellent opportunity for first time Supplier attendees to gain a clear understanding of our conference, specifically the **reverse** expo and how it works.

4:15pm–5:30pm**PROVIDER ORIENTATION & SPONSOR SPOTLIGHT**

All Hospital Pharmacy Directors and GPO Executives are required to attend this orientation meeting, which will provide important information pertaining to the conference and introduce a few of our sponsors.

5:30pm–6:00pm**WELCOME RECEPTION & NETWORKING EVENT (ALL ATTENDEES)****6:00pm–7:30pm****HOSPITALITY SUITES HOSTED BY OUR SPONSORS (PROVIDERS ONLY)****7:30pm–9:00pm****HOSPITALITY SUITES HOSTED BY OUR SPONSORS (ALL ATTENDEES)**

Tuesday October 25



7:00am–6:00pm

REGISTRATION DESK OPEN

Our Registration Desk will be staffed throughout the conference. If you have questions or need assistance with anything, please stop by and let us know. We are happy to help.

7:00am–8:00am

BREAKFAST (ALL ATTENDEES)



8:00am–9:30am

OPENING REMARKS & KEYNOTE ADDRESS (ALL ATTENDEES)

**THE UNICORN EFFECT:
CREATING LEGENDARY CONNECTION**



Sean Bott

The LA Times describes Speaker, Trainer, and Comedy Mind Reader Sean Bott as “A Crazy Blend of Jack Black and Chris Angel, He’s Amazing!”

Sean has appeared on HBO, MTV, The SyFy Channel, The CW, and in 127 Hours with James Franco. Mixing great research and mind blowing moments of mind reading entertainment, Sean has taught his skills for building strong relationships naturally and rapidly to over 1500 associations, corporations, and universities in the past ten years.



KITCHECK

**LEARNING OBJECTIVES
AFTER ATTENDING
THIS PRESENTATION,
ATTENDEES WILL**

- To interrupt the Assumptions, Fears, and Past Negative Experiences in Self and Others
- To lead with a genuine compliment or positive feedback which short circuits the “threat mode” we enter into when engaging with leadership, clients, new situations, and others.
- To introduce Themselves as Treasure not Trash/Interact with others as Treasure not Trash
- The art of the Triple Nod, which research shows draws out 300% to 600% more words from people they are engaging with. This powerful key to opening other up is combined with several more keys, creating a strong social engine for positive momentum in interaction with new and old relationships.
- To inquire in ways that make others feel Seen, Felt, Valued, and Understood
- How to tip others toward warmth and authentic connection, especially when there is little time, by learning to mirror others effectively, ask strong questions, and seeking to understand not to solve.
- The power of these tools is their focus on one person at a time. We build intentionally, one person at a time, and when one person succeeds, we all succeed.

Tuesday October 25



9:30am–9:45am



9:45am–10:45am



LEARNING OBJECTIVES

**AFTER ATTENDING
THIS PRESENTATION,
ATTENDEES WILL**

COFFEE BREAK

EDUCATIONAL SESSION

THE ABC&D'S OF REIMBURSEMENT: MEDICARE PART A

Carolyn Liptak, MBA, RPh

Carolyn Liptak brings more than 30 years of experience in the healthcare industry and currently serves as the Pharmacy Executive Director for Regulatory, Compliance & Financial Performance on the Vizient Center for Pharmacy Practice Excellence team. She has provided directorial leadership for inpatient, outpatient, retail and specialty pharmacy operations and clinical strategy. Her areas of expertise include regulatory compliance, revenue integrity, sterile compounding, and controlled substance diversion surveillance. She currently is a member of the Pharmacy Advisory Council at The Joint Commission.

Prior to joining Vizient, Carolyn served in leadership roles at Texas Children's Hospital and Memorial Hermann Health System in Houston as well as The Medical Center of Aurora and the University of Colorado Hemophilia & Thrombosis Center in Denver. Carolyn received a Bachelor of Science degree from the University of Louisiana at Monroe School of Pharmacy and a master's degree in Business Administration from the University of Houston Clear Lake. She is based remotely in Denver, Colorado.

- *To Discuss reimbursement from Centers for Medicare and Medicaid Services for new medications*
- *Identify ways to stay informed of new and changing NTAP drug payments that exist*
- *Recall the purpose of NTAP drug payments in the Inpatient Prospective Payment System (IPPS) and the requirements for eligibility*

Tuesday October 25



11:00am–12:00pm



EDUCATIONAL SESSION

UNDERSTANDING THE ROLE OF HEALTH-SYSTEM PHARMACY IN THE CHANGING HEALTHCARE ECOSYSTEM

Fred J. Pane, R. Ph, FASHP, FABC

Fred Pane is currently Director, Pharmacy Services, Capstone Health Alliance, where he is developing new contracting models to address today's evolving healthcare ecosystem and supporting technology to improve pharmacy operations, address current staffing shortages, and improve patient and medication safety, while delivering clinical and financial value to Capstone members and their patients. Fred has a diverse background which allows him to see healthcare, customers, and patient care delivery, through many lenses and apply his experience. His experience includes, Sr. VP Business Development, Comprehensive Pharmacy Services; VP, Pharmacy Services and Interim VP, Supply Chain for Coordinated Health, Allentown, Pa; PhRMA industry as Sr. Director, National Accounts/Health Care Systems and Sr. Director, Pharmacy Solutions, The Medicines Company. Prior to The Medicines Company, Sr. Director, Pharmacy Affairs at the GPO, Premier Inc. He was Administrator of Pharmacy Services, Lehigh Valley Hospital and Health Network (LVHN) leading an Enterprise Pharmacy Operation and provided Pharmacy Leadership for an 11 hospital IDN called PennCare. While at LVHN he chaired the P and T Committee, with a focus on developing an outcome and value-based formulary.

Fred received his BS Pharmacy from St. John's University, School of Pharmacy, attended Leadership Programs in Pharmacy and Health Care, Univ. of Pa. Wharton School, and Thunderbird/Mid-Western University. He is a Fellow of The American Society of Health-system Pharmacy (FASHP) and completed an 18-month Fellowship, Healthcare Leadership, with The Advisory Board Company (FABC) with a focus on understanding the current and future healthcare ecosystem, along with leadership.

He provides input to American Society of Health-systems Pharmacy (ASHP) addressing issues that are impacting the profession of Health System Pharmacy, the Healthcare Ecosystem, and with The Advisory Board Company on Healthcare, Industry, Supply Chain, and Pharmacy issues. He has numerous publications including, the first article on "White Bagging" and "Value Based Contracting" and has presented at numerous industry and pharmacy conferences.



LEARNING OBJECTIVES
AFTER ATTENDING
THIS PRESENTATION,
ATTENDEES WILL

- Identify what it means to be a Health-system Pharmacy Leader in today's Healthcare Ecosystem
- Discuss the complexity of Enterprise Health-system Pharmacy Operations, across the continuum of patient care.
- Identify the opportunities for the Enterprise Health-system Pharmacy as the Healthcare Ecosystem moves towards Value Based Care and Population Health.
- Discuss how the development of drugs, devices, and diagnostics have impacted health-system pharmacy practice and site of patient care.
- Identify the challenges to the health-system Ecosystem being created by non-traditional healthcare delivery models, the impact on patient site of care, and health-system pharmacy.
- Describe how the Pandemic (COVID-19) has changed the Healthcare Ecosystem and the Enterprise of Health System Pharmacy.

Tuesday October 25



11:45am–1:00pm



1:30pm–3:30pm



4:00pm–5:00pm



LEARNING OBJECTIVES
AFTER ATTENDING
THIS PRESENTATION,
ATTENDEES WILL

LUNCH (ALL ATTENDEES)



The Hospital Pharmacy Directors and GPO Executives host the exhibit booths in this very unique **reverseexpo**.

EDUCATIONAL SESSION (ALL ATTENDEES)

CREATING YOUR ORGANIZATION'S D&I JOURNEY

Diane H. Dalzell, SHRM-CP, MBA

Diane H. Dalzell is the Director, Diversity & Inclusion with NewYork-Presbyterian Hospital in New York. Prior to this role, she served as Director of Human Resources with the hospital which sparked her interest in the diversity, equity and inclusion space. As an African- American woman working with a diverse population of healthcare professionals in the height of COVID and rising race relations, there was definitely a desire for her to help raise awareness and promote further education.

Her career in Human Resources has spanned through various roles in the areas of: talent acquisition, compensation, and employee relations. She has worked primarily in non-profit healthcare but also spent several years in the financial and insurance profit sectors. Diane is SHRM-SCP certified and also certified in IDI. She holds a BA in English from State University of New York at Albany and an MBA in Business Management from Long Island University.

- Understand the meaning of diversity, inclusion and belonging
- Determine the state of your organization
- Discuss strategies to start your D&I journey
- How to measure the success of your journey

Tuesday October 25



DINNER

& ENTERTAINMENT

6:30pm–9:30pm

OMNIA

NIGHTCLUB • LAS VEGAS

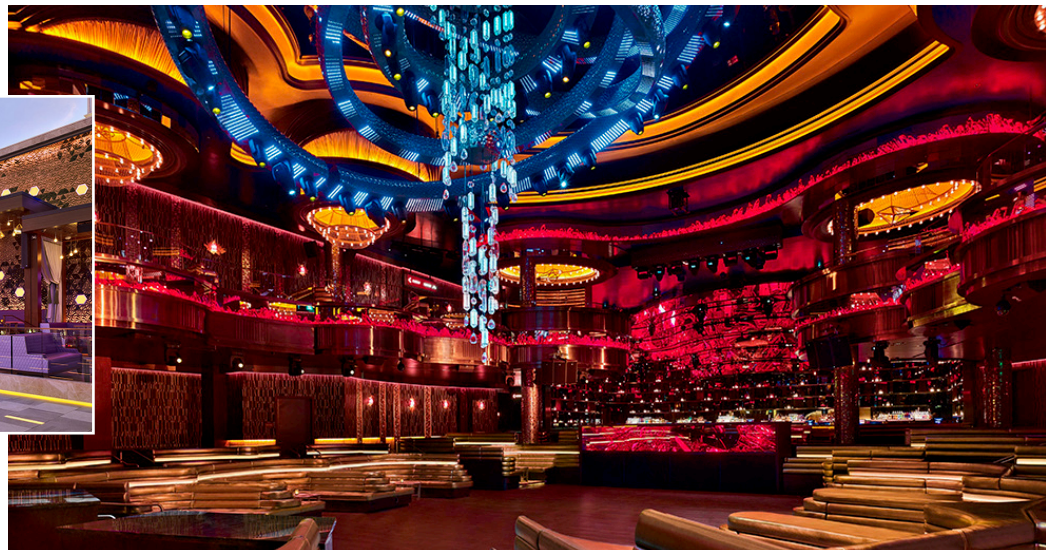
On Tuesday night, join us for a spectacular evening at OMNIA Nightclub* at Caesars Palace!

OMNIA Nightclub* at Caesars Palace Las Vegas is a dazzling, multi-level hotspot with panoramic views of the Las Vegas Strip.

There's nothing in Vegas like OMNIA—with its high-energy main room and rooftop garden, it reinvents the way guests experience Las Vegas nightlife and takes entertainment to new heights. With open bars and delicious food, come enjoy an evening of networking while you overlook the action of the famed Las Vegas Strip. Musical mash ups from multiple DJs will entertain your senses all night long; you'll hear all your favorites from Motown to Bruno Mars. Don't miss out on the hottest indoor and outdoor rooftop party experience in Vegas!

Shuttles will run continuously between the Westgate Las Vegas Resort & Casino and OMNIA at Caesars Palace from 6:15pm–9:30pm.

***This is a 21 years old & over venue. Each guest must be prepared to present a government issued photo identification in order to enter the venue. Failure to present a valid ID may result in not being allowed to enter the event.**



sponsors



Wednesday October 26



6:45am–7:45am



BREAKFAST (ALL ATTENDEES)

7:00am–12:00pm

REGISTRATION DESK OPEN

8:00am–10:00am



reverse expo SESSION 2

The Hospital Pharmacy Directors and GPO Executives host the exhibit booths in this very unique **reverse expo**.



**HAVE FUN AND
JOIN US IN**

Las Vegas

CONTACT INFORMATION

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AND SPONSORSHIPS
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