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HOSPITAL PHARMACY

RXBUYER
CONFERENCE

AGENDA

KANSAS CITY, MO JULY 30-31, 2023



HEALTH
CONNECT
PARTNERS

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SUNDAY JULY 30

8:00AM–7:00PM

REGISTRATION DESK OPEN

11:00AM–12:30PM

BUYER LOUNGE
(FOR PHARMACY PURCHASING PROFESSIONALS ONLY)

Before our first session, stop by the VIP Buyers Lounge. Come to relax, enjoy a chef prepared light lunch, and spend time connecting with your fellow colleagues/buyers. This is definitely the place to be before you head into the first meeting of the day!



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1:00PM–2:30PM



SUNDAY JULY 30

OPENING REMARKS & KEYNOTE ADDRESS

LEADERSHIP AND ATTACKING ADVERSITY

ERIC KAPITULIK

Eric Kapitulik was born and raised in Thompson, CT, and attended Pomfret Preparatory School where he was a three-sport varsity athlete. Upon graduating, he attended the United States Naval Academy. While there, he was a four-year varsity letter winner and played on three NCAA Division I Lacrosse Tournament teams. During his junior year, Eric received the Lt. JG Frank McKeone Award, given to the Navy player who most demonstrated spirit and sportsmanship and who served as the unsung hero. Eric was also named Navy's Most Outstanding Defenseman and received North-South All-Star honors his senior year at the Academy. He graduated in 1995 and went on to serve as both an Infantry Officer and Special Operations Officer with 1st Force Reconnaissance Company, 1st Marine Division. As a Force Reconnaissance Platoon Commander, Eric led 20 covert operations specialists in Special Forces-related missions including long-range reconnaissance patrols, hostage rescue, high-altitude jump exercises, ship takeovers, and gas-oil platform takedowns. He left active duty after eight years of service and graduated from the University of Chicago Graduate School of Business in 2005.

Eric has been extensively involved with the Force Reconnaissance Scholarship Fund, which he established for the children of six Marines who died in a helicopter crash while serving under his command. Since 1999, he has been helping to raise funds and has done so through public speaking engagements covering "Leadership and Attacking Adversity" and through participation in ultra-endurance events around the world. He is also an avid high-altitude mountaineer.

Eric sits on the board of directors for the Massachusetts Soldier's Legacy Fund and is the Founder and CEO of The Program Leadership LLC, a team building and leadership development company that works with corporations, and leading collegiate and professional athletic teams throughout North America.



LEARNING OBJECTIVES

After attending this presentation, attendees will learn to—

- Discuss the concept of individuals win "games," but great teams compete for championships, on any battlefield; and great teams are comprised of great teammates and great leaders.
- Identify how great teammates consistently meet and exceed two standards (set the example and hold their teammates accountable).
- Empower great leaders, helping to consistently meet and exceed two additional standards (ensure the team accomplishes the mission and take care of their people).

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SUNDAY JULY 30

3:00PM–5:00PM

REVERSE EXPO SESSION 1

The Hospital Pharmacy Purchasing Professionals host the exhibit booths in this unique event.



5:00PM–8:00PM

HOSPITALITY SUITES, HOSTED BY SPONSORS

This evening is one of the highlights of our conference and is all about interaction, relationship building and fun!



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MONDAY JULY 31

7:00AM–4:00PM

REGISTRATION DESK OPEN

7:00AM–8:00AM

BREAKFAST

8:00AM–9:00AM

EDUCATIONAL SESSION

THE 340B PROGRAM—A PROGRAM OVERVIEW TO BEST PHARMACY PURCHASING PRACTICES FOR PROGRAM COMPLIANCE AND BENEFIT

SHAWN WOOD, MBA, CPHT, 340B ACE



Shawn Wood is Director of System 340B Oversight and Compliance for Beth Israel Lahey Health (BILH), overseeing hospitals' onsite 340B Program or split-billing, 340B advocacy and overall 340B Program compliance. BILH's 340B program is a large program with significant regulatory, compliance, financial, IS, and workflow complexities that supports its financial health, which he supports.

Shawn has 14 years of experience in the 340B Program and more than 20 years in hospital pharmacy settings. His career began as a pharmacy technician, then pharmacy supply chain and then moved to administering the 340B Program. His 340B expertise spans hospital based and contract pharmacy programs, pharmacy supply chain and includes, a Pharmacy Technician Certification, an advanced certification for 340B or ACE, a Bachelors in Healthcare Management from Cambridge College and an MBA from UMass-Boston. He has also spoken nationally at the 340B Conference on best practice and, twice locally at Massachusetts Society of Health-System Pharmacists (MSHP) on the expanding role of Pharmacy Technicians and the 340B Program. Most recently he received from MSHP the Technician of the Year Award for his work on Beth Israel Deaconess Medical Center's 340B Program.

LEARNING OBJECTIVES

After attending this presentation, attendees will learn to—

- Recognize the basics of the 340B Program and identify compliance requirements
- Explain potential workflow issues related to the 340B Program and mitigation strategies
- Summarize purchasing strategies to optimize the 340B Program
- Identify the resources available to support the 340B Program

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9:30AM–11:30AM



11:30AM–1:00PM

1:00PM–2:00PM



LEARNING OBJECTIVES

After attending this presentation, attendees will learn to–

REVERSE EXPO SESSION 2

The Hospital Pharmacy Purchasing Professionals host the exhibit booths in this unique event.



LUNCH

EDUCATIONAL SESSION

EXPLORING THE ROLE OF A HOSPITAL PHARMACY BUYER: HARD AND SOFT SKILLS FOR INTERNAL AND EXTERNAL OPPORTUNITIES

ANGELA NASH, CPHT-ADV

With more than 15 years of experience in the pharmacy field, Angela has proven to be a passionate, knowledgeable, and effective leader. Her diverse pharmacy background includes sterile compounding, project management, team development, and supply chain management.

Angela has worked with pharmacy technicians from across the country to assist them in discovering their ideal career paths in pharmacy, assessing their career values and goals, and ultimately creating a strategic plan for obtaining their dream job and enjoying a rewarding and fulfilling career.

Angela has successfully implemented numerous cost-saving initiatives, reduced inventory waste, developed medication management education for the nursing staff, and improved standards of practice to prevent diversion.

- Distinguish the roles and responsibilities of the pharmacy buyer
- List the hard and soft skills associated with the buyer role
- Discuss the growth opportunities both inside and outside of the pharmacy for the buyer

MONDAY JULY 31

TITLE SPONSOR



MONDAY JULY 31

2:15PM–3:15PM



EDUCATIONAL SESSION

DSCSA FULL IMPLEMENTATION MASTER CLASS

DWIGHT DE VERA

Dwight de Vera is the Vice President of Healthcare Strategy at Inmar Intelligence. Previously, Dwight was the founder and CEO of RxTransparent which was acquired by Inmar in 2020. He obtained his Bachelor of Science degree in Supply Chain and Information Systems from the Pennsylvania State University.

Dwight is recognized as an expert in healthcare analytics and drug supply chain. He is the recipient of many healthcare and technology industry awards and his work has been featured in several industry publications. Dwight is frequently asked to represent the drug dispensing community at regulatory meetings and industry events specially focused on drug data standards and the Drug Supply Chain Security Act or DSCSA.

LEARNING OBJECTIVES

After attending this presentation, attendees will learn to–

- Discuss official implementation requirements for dispensers
- Identify necessary operational changes for your facility
- Analyze FDA and state boards' implementation plans
- How to tackle special challenges (i.e., drop shipment, 340B, emergency responders and dispenser borrow and trading)
- Describe the overall state of industry readiness

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