

A CONFERENCE FOR HOSPITAL SUPPLY CHAIN LEADERS

HOSPITAL SUPPLY CHAIN

PROVIDER CONFERENCE OVERVIEW

reverseepo

St. Louis, MO October 16–18, 2023

















PREMIER INVITATION-ONLY HOSPITAL CONFERENCES

Our conferences are invitation only.

This means we hand-pick the top hospital executives and supplier partners in the country to guarantee valuable and meaningful connections with your peers.

Founded in 2006, Health Connect Partners has had the privilege of connecting providers and suppliers through educational meetings and conferences for over sixteen years.

Our mission is to provide the best in healthcare education and networking to enable providers to learn real solutions and suppliers to understand their real needs.

By bringing providers and suppliers together through industryspecific conferences, we create the optimum environment for networking and building relationships–whether in-person or live-online.



REALOPPORTUNITIES

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EDUCATION

Earn four-six hours of CE credits on timely educational topics with industry-leading speakers. Our educational sessions are selected by a board of your peers in your industry.

NETWORK

Connect with fellow hospital executives from the country's most prestigious hospitals and health systems, plus group purchasing organization (GPO) contracting executives and the industry's leading manufacturers and suppliers.

DISCOVER

Cost-savings, innovative solutions-new products, technologies and medical services-for your department or facility from the nation's leading suppliers during the Supplier Showcases.

SOLVE

Peer-to-peer learning to find answers to how similar hospitals to your's have overcome the same problems or challenges you might be facing today.



APPLY TO ATTEND WITH A FULL SCHOLARSHIP







For qualified Hospital Executives who attend our events, Health Connect Partners will cover some or all of the following (contingent upon application approval):

- Reimbursement of round-trip airfare or driving mileage
- Lodging for two or three nights at the conference hotel
- Ground transportation between the conference airport and the conference hotel
- Scheduled meals during the conference
- Waived or discounted conference registration fees
- Two evenings of fun networking events

Join your peers, hospital executives from the most prestigious hospitals and health systems, for this unique conference experience to receive industry-leading education, unparalleled networking, and our signature **reverseexpo** experience.

COMPLIANCE INFORMATION

Health Connect Partners (HCP) Scholarship program is funded by Health Connect Partners, not the sponsors or suppliers. HCP is a neutral third-party event business that has no interest in the business dealings of any hospital or health system, and does not sell any products or services to hospitals or health systems. HCP only hosts educational conferences for hospital executives and their suppliers. Hospital executives who attend are under no obligation to purchase any products or services from any sponsor or supplier. It is the decision of you and your representatives whether to have a business relationship with any of the attending participants.

WHAT IS A **REVERSE EXPO?** WELL, IT'S SIMPLE!

Providers sit at a table representing their hospital.

Suppliers visit the providers and offer a five minute overview of their products or services.

Providers offer honest feedback to suppliers and tell them whether or not they are interested.

Our REQUEST BOOTH VISIT feature allows you to select specific attending suppliers or products and solutions categories, so you are meeting with people during the **reverse**expo that are important to you!

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CHECK OUT THE LIST OF SOME OF YOUR COLLEAGUES WHO ATTENDED OUR 2023 SPRING SUPPLY CHAIN CONFERENCE

LifeBridge Health, Alexander Gardner, AVP of Supply Chain Operations, Owings Mills, MD Northwestern Medicine, Amanda Schaumann, Program Director - Strategic Sourcing, Chicago, IL University of Mississippi Medical Center, Andrea Williford, Director of Category Management & Procurement, Jackson, MS UCHealth, Austin Palmer, Manager of Supply Chain, Aurora, CO McLeod Health, Boyd McCluskey, AVP Strategic Sourcing and Contracting, Florence, SC Meritus Medical Center, Carla Hook, Director of Supply Chain, Hagerstown, MD Memorial Hermann Health System, Cheryl Jones, Supplier Diversity Program Manager, Houston, TX Vanderbilt Health Purchasing Collaborative, Christopher Abbott, VP Strategic Partnerships, Mt. Juliet, TN Ovation Healthcare, Christopher Merryman, Manager, Strategic Sourcing, Brentwood, TN Crouse Hospital, Christopher Scribner, Director, Supply Chain, Syracuse, NY University of Texas Medical Branch Health, Danny Blount, AVP of Supply Chain Services, Galveston, TX AdventHealth, Darrick Adams, Director, Non-Acute Supply Chain, Altamonte Springs, FL VCU Health, David Davis, V.P. of Supply Chain, Richmond, VA Allina Health, David Wood, Director, Strategic Sourcing & Services, Minneapolis, MN Rush University Medical Center, Desmond Tuggle, Strategic Sourcing Manager, Chicago, IL Vizient, Don Smalley-Rader, Vizient Alliance Program Lead, Irving, TX RWJBarnabas Health, Dreina Percival, Regional Clinical Resource Director, North, Belleville, NJ Boston Children's Hospital, Gennady Beyzarov, Manager, Supply Chain Systems & Analytics, Boston, MA Fairview Health Services, Georgia Cochrane, Director, Supply Chain Contracting, Minneapolis, MN The University of Kansas Health System, Gregory Vanmeter, System Manager Operational Sourcing, Shawnee Mission, KS Parkland Health, Guy Toliver, Director of Inclusion and Supplier Diversity, Dallas, TX JPS Health Network, Helen Pena, Business Operations Mgr, Ancillary Svcs, Fort Worth, TX NYU Langone Health, Henry Lobo, Assistant Director Supply Chain, New York, NY St. Luke's Health System, John Barnes, Director of System Integration & Planning, Boise, ID Lehigh Valley Health Network, John Rafferty, Administrator Supply Chain Ops & Logistics, Allentown, PA WellSpan Health, Jonathan Pumphrey, Chief Supply Chain Officer / VP, York, PA HonorHealth, Joseph Cook, Director of Strategic Sourcing, Scottsdale, AZ MedStar Washington Hospital Center, Kenyetta Keys, Vice President, Hospital Operations, Washington, DC Hamilton Medical Center, Kerry Collum, Director of Supply Chain, Dalton, GA SSM Health, Kevin Shrake, Administrator - CV division of St. Louis Market, Saint Louis, MO Premier Health, Leah Levier, Sr. Sourcing Manager, Dayton, OH Steward Health Care System LLC, Michael Prokopis, SVP, Supply Chain, Dallas, TX Banner Health - Supply Chain Services, Mike Halmrast, Executive Director Supply Chain Contracting, Chandler, AZ City of Hope, Myungsoo Lee, Manager, Supply Chain Operations, Duarte, CA PeaceHealth, Owen Lawson, Affiliates Supply Chain Program, General Manager, Vancouver, WA One Brooklyn Health System, Pedro Vega, System Vice President of Supply Chain, Brooklyn, NY

AT HCP CONFERENCES WE KNOW HOW IMPORTANT IT IS TO GET TO KNOW YOUR COLLEAGUES OUTSIDE OF THE CONVENTION CENTER

Each event hosts two exciting evenings of food, music and networking that are open to all Hospital Leaders to relax and connect with their peers.







See the entire list of provider attendees from our 2023 Supply Chain Conference!





TYPICAL **AGENDA**

Day 1	11:30am	_	4:00pm	Provider Registration & Supplier Showcase
	4:15pm	_	5:30pm	Provider Orientation & Sponsor Spotlight
	5:30pm	_	6:30pm	Welcome Reception
	6:30pm	-	9:30pm	Hospitality Suites
Day 2	7:00am	_	8:00am	Breakfast
	8:00am	—	9:30am	Opening Remarks
				& Keynote Address
	9:30am	_	9:45am	Coffee Break
	9:45am	_	10:45am	Educational Session
	11:00am	_	12:00pm	Educational Session
	11:45am	_	1:00pm	Lunch
	1:30pm	_	3:30pm	reverseexpo Session 1
	4:00pm	_	5:00pm	Educational Session
	6:00pm	_	9:00pm	Dinner & Entertainment
Day 3	6:45am	_	7:45am	Breakfast
	8:00am	_	10:00am	reverseexpo Session 2
	10:30am	_	11:30am	Educational Session







REQUEST YOUR

AND JOIN THE BEST HOSPITAL SUPPLY CHAIN CONFERENCE AROUND

TO REQUEST YOUR INVITATION, VISIT HLTHCP.COM/REQUEST-ACCOUNT

CAN'T JOIN US

WE ALSO HOST **LIVE! ONLINE** EVENTS WHICH PROVIDE EDUCATIONAL OPPORTUNITIES, AND ONE-ON-ONE MEETINGS IN OUR CUSTOM BUILT, ONLINE PLATFORM.



WINTER SESSION November 13–16





- 9 minute Expo meetings
- Post-conference follow up
- Face-to-face from your office



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