

# AGENDA



## HOSPITAL SUPPLY CHAIN



TITLE SPONSOR



### MONDAY OCTOBER 14

**8:00am–7:00pm**

#### **SUPPLIER REGISTRATION**

**11:30am–4:00pm**

#### **PROVIDER REGISTRATION**

This special Provider Registration is for all Supply Chain Leaders and GPO Executives. Relax and enjoy a light meal and networking with your peers as you register for the conference. Lunch for Providers will be served between 11:30am and 3:00pm.

**11:30pm–4:00pm**

#### **SUPPLIER SHOWCASE**

Select Suppliers will showcase their products, services and technology. Showcases are designed to provide a limited number of supplier attendees with an opportunity to demonstrate their products, services and solutions for the provider executives. To maximize this experience for everyone, only Providers and Supplier attendees from companies with a showcase exhibit will be permitted into the showcase area. Please contact us to learn how you can participate. Please note that lunch is not provided for Suppliers or Showcase exhibitors. There are several restaurant outlets in the hotel which are available at your convenience.

**2:00pm–2:30pm**

#### **SUPPLIER ORIENTATION**

All Suppliers are welcome to attend this orientation meeting. This informational orientation meeting is an excellent opportunity for first time Supplier attendees to gain a clear understanding of our conference, specifically the **reverse** expo and how it works.

**4:15pm–5:30pm**

#### **PROVIDER ORIENTATION & SPONSOR SPOTLIGHT**

All Supply Chain Leaders and GPO Executives are required to attend this orientation meeting, which will provide important information pertaining to the conference and introduce a few of our sponsors.

**5:30pm–6:00pm**

#### **WELCOME RECEPTION (ALL ATTENDEES)**

**6:00pm–7:30pm**

#### **HOSPITALITY SUITES HOSTED BY OUR SPONSORS (PROVIDERS ONLY)**

**7:30pm–9:00pm**

#### **HOSPITALITY SUITES HOSTED BY OUR SPONSORS (ALL ATTENDEES)**

## TUESDAY OCTOBER 15

**7:00am–6:00pm**

### **REGISTRATION DESK OPEN**

Our Registration Desk will be staffed throughout the conference. If you have questions or need assistance with anything, please stop by and let us know. We are happy to help.

**7:00am–8:00am**

### **BREAKFAST (ALL ATTENDEES)**

**8:00am–9:30am**

### **OPENING REMARKS & KEYNOTE ADDRESS (ALL ATTENDEES)**

#### ***BELONGINGNESS: ACCELERATING HIGH-TRUST, RESILIENT, AND REWARDING RELATIONSHIPS***

#### **SHASTA NELSON**

Did you know that over 60% of our employees are lonely, which directly increases turnover, hurts resiliency, lowers creativity, and compromises physical and mental health?

As a go-to leading expert on relationships for over a decade, Shasta Nelson inspires her audience with the science of bonding, teaching them the 3 things that will lead to high-trust, resilient, and rewarding relationships at work and at home. Whether she's speaking at conferences or on TEDx stages, giving media interviews to outlets such as The New York Times and The Washington Post, or appearing as a guest on The Harvard Business Review podcast or The Steve Harvey Show, she is constantly teaching all of us how to create healthier and more fulfilling relationships in our lives. She has written 3 books on the subject, including her latest one *The Business of Friendship: How to Make the Most of Our Relationships Where We Spend Most of Our Time* as she helps reduce loneliness and increase wellbeing in our workplaces.

Whether she's working with your leaders, your sales teams, your remote workforce, or your customer-facing professionals, Shasta will reveal the three factors needed to cultivate all healthy relationships. In making the science immediately actionable, Shasta also motivates those she works with to establish rituals and practices that will quickly lead to resilient, high-trust, and rewarding and bonded relationships. These stronger bonds will lead to greater loyalty and retention, elevated levels of co-creation in the marketplace, a more differentiated customer experience, and increased happiness and engagement for all involved.

#### **LEARNING OBJECTIVES**

##### **AFTER ATTENDING THIS PRESENTATION, ATTENDEES WILL LEARN TO:**

- Evaluate their own personal relationships for greater health and happiness
- Boost trust and connection around you between leaders and with team members
- Take actionable steps toward more fulfilling relationships
- Increase employee retention, engagement, and collaboration





## TUESDAY OCTOBER 15

9:30am–9:45am

**COFFEE BREAK**

9:45am–10:45am

**EDUCATIONAL SESSION**



### ***DIGITIZING SUPPLY CHAIN OPERATIONS TO INCREASE VALUE AND REDUCE PRODUCT VARIATION***

**CO-PRESENTER:**

**TONY GRIBBLE**

Tony Gribble is Vice President, Supply Chain and is responsible for the day-to-day operations, sourcing and contracting, data intelligence, and client management for The Vanderbilt Health Purchasing Collaborative. Prior to his work at Vanderbilt Health Purchasing Collaborative, Tony held roles within healthcare from Capital and Purchased Services for a health system in Pensacola, Florida to Client Executive for MedAssets and Vizient Inc. Tony also has additional experience within the consulting space, where he served as Senior Consultant working with the Naval Education Training Command as an Information Assurance Officer. Tony holds two Bachelor's degrees: Management Information Systems and Management.



**CO-PRESENTER:**

**JOE JACKSON**

Joseph A. Jackson is a healthcare supply chain executive with over 20 years of leadership experience. Mr. Jackson has expertise in Strategic Sourcing, Negotiations, Capital Purchasing, Contracting, Purchased Services, Distribution, Supply Chain Operations Performance Improvement, and Supply Chain Technology. Mr. Jackson has worked with a multitude of hospitals and health systems and countless senior executives, physicians, and multi-disciplinary teams across the country to drive significant cost savings and supply chain operational improvements. Joe holds a Bachelor's Degree in Marketing and a Master in Business Administration.

### **LEARNING OBJECTIVES**

**AFTER ATTENDING THIS PRESENTATION, ATTENDEES WILL LEARN TO:**

- *Review data normalization and categorization methodology to apply at your organization.*
- *Discuss how to best leverage your newly normalized data to identify previously unseen purchasing trends and value opportunities.*
- *Present the data models which best demonstrate why reducing product variation can be a meaningful contributor to the financial health of the organization.*

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## TUESDAY OCTOBER 15

**11:00am–12:00pm**

**EDUCATIONAL SESSION**

**11:45am–1:00pm**

**LUNCH**

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**12:15pm–1:15pm**

**LUNCH 'N' LEARNS** *(BY INVITATION ONLY)*

**1:30pm–3:30pm**

**reverse expo**  **SESSION 1**

The Supply Chain Leaders and GPO Executives host the exhibit booths in this very unique **reverse**expo.



## TUESDAY OCTOBER 15

4:00pm–5:00pm



### EDUCATIONAL SESSION

#### **WHERE'D THE JOY GO? SEVEN WAYS TO REKINDLE THE JOY OF LEADERSHIP IN HEALTHCARE**

##### **CAPT. STEPHEN (STEVE) HARDEN**

Steve is the founder of Leaders Get Results, LLC. He has personally trained, coached, and mentored over 20,000 physicians, nurses, staff, and administrators in the last 23 years. Post-COVID, Steve has seen many healthcare leaders lose the joy they once had serving others, even though the outcomes of their leadership can resonate throughout their communities and over multiple generations.

As a result, he currently specializes in helping leaders cultivate joy in their profession while increasing their effectiveness through one-on-one and small-group coaching based on scientific assessment tools. His approach is guided by experience and wisdom gained in two decades of coaching healthcare leadership teams from 250-plus healthcare organizations through their patient safety and quality improvement initiatives.

Steve's interactive presentations - where he shares what he's learned on his leadership journey - have been enjoyed by audiences at annual conferences conducted by AORN, The Joint Commission, the American College of Surgeons, the American Hospital Association, the Society for Thoracic Surgeons, AmSECT, and many state hospital associations and QIOs.

### LEARNING OBJECTIVES

#### AFTER ATTENDING THIS PRESENTATION, ATTENDEES WILL LEARN TO:

- Describe the difference between joy and happiness
- List the attributes of a Transformational Leader
- State the 3 drivers of employee satisfaction
- Describe the Reactive Mind and its effect on communications
- Understand the purpose and power of the subconscious mind
- Employ positive affirmations
- Use a proven intervention to increase gratitude and joy

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HEALTH  
CONNECT  
PARTNERS

TUESDAY OCTOBER 15

**6:30pm–9:30pm**  
**DINNER & ENTERTAINMENT**



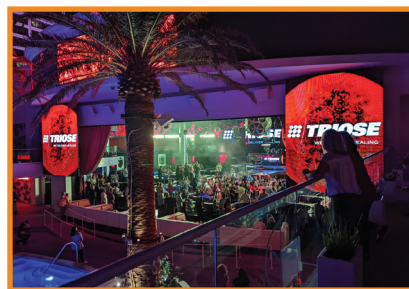
**BEACHCLUB • NIGHTCLUB**

**ON TUESDAY NIGHT JOIN US AT DRAI'S  
FOR THE HOTTEST PARTY IN LAS VEGAS!**

Drai's Beach Club/Nightclub, on top of the Cromwell Las Vegas, is a dazzling, multi-level rooftop hotspot with unparalleled views of the Las Vegas Strip. The venue's 360-degree multi-level experience is reinventing the way guests experience Las Vegas nightlife and takes entertainment to new heights.

With open bars and delicious food, come enjoy an evening of networking while overlooking the famed Bellagio fountains and the heart of the Strip. Musical mash ups from DJ Warren Peace will entertain your senses all night long: you'll hear all your favorites from Motown to Bruno Mars. Don't miss out on HCP's hottest indoor and outdoor rooftop party experience!

*Shuttles will run continuously between the Westgate Las Vegas Resort & Casino and Drai's from 6:15pm–9:30pm.*



Sponsored By:





## WEDNESDAY OCTOBER 16

**7:00am–12:00pm**

### **REGISTRATION DESK OPEN**

Our Registration Desk will be staffed throughout the conference. If you have questions or need assistance with anything, please stop by and let us know. We are happy to help.

**6:45am–7:45am**

### **BREAKFAST (ALL ATTENDEES)**

**8:00am–9:30am**

### **EDUCATIONAL SESSION**

#### **TRANSFORMATIVE LEADERSHIP: CULTIVATING GROWTH AND INNOVATION**

#### **DR. SABRINA R. DEAN, DBA, MSA, BSN, R. N**

Dr. Sabrina R. Dean, DBA, MSA, BSN, R. N. is a dynamic nursing executive with a proven track record of leadership in short-term and long-term acute care healthcare settings. With over two decades of experience in nursing, Dr. Sabrina has held various roles, including staff nurse, director of quality, infection control, case management, employee health, utilization review, and operations. Her dedication to patient-centered care and ability to inspire and mentor nursing staff have been instrumental in achieving exceptional patient outcomes while fostering a positive work environment.

Throughout her career, Dr. Sabrina has demonstrated a commitment to excellence in nursing practice, quality improvement, and professional development. She holds a Doctor of Business in Administration, focused on Healthcare Administration, and is a strong advocate for evidence-based practice and continuous learning. Dr. Sabrina's strategic vision and collaborative approach have resulted in the successful implementation of quality initiatives to enhance patient safety, streamline workflows, and optimize resource utilization. Additionally, Dr. Sabrina has developed a proprietary system to improve quality known as The M.A.R.P. Method®. As a nursing executive, Dr. Sabrina is deeply invested in empowering nurses to deliver compassionate, high-quality care while also driving organizational achievement and innovation in healthcare delivery. Connect with Dr. Sabrina at [sabrina@drsabrinasheathcareconsulting.com](mailto:sabrina@drsabrinasheathcareconsulting.com).



#### **LEARNING OBJECTIVES**

##### **AFTER ATTENDING THIS PRESENTATION, ATTENDEES WILL LEARN TO:**

- *Develop and implement strategies that foster a culture of continuous learning and innovation within their teams.*
- *Identify and leverage individual strengths to build a cohesive and high-performing leadership style.*
- *Apply key principles of adaptive leadership to effectively navigate and manage organizational change.*
- *Enhance decision-making skills by integrating feedback and reflective practices into their leadership approach.*

**10:00am–12:00pm**



The Supply Chain Leaders and GPO Executives host the exhibit booths in this very unique reverse expo.